



*Serving the People of Greater Newark*

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PRESENTED TO  
SHARPE JAMES  
SENATOR

MARCH 27, 2003

## **CATHEDRAL MISSION**

COMPASSIONATE HEALTHCARE TO THE PEOPLE OF GREATER NEWARK DRIVEN BY OUR VALUES OF LOVE, COMPASSION, JUSTICE, AND REVERENCE FOR LIFE

## **CATHEDRAL CHARACTERISTICS**

- LEADING PROVIDER OF HEALTHCARE IN GREATER NEWARK
  - OVER 34,000 INPATIENT ADMISSIONS (1/3 OF ALL INPATIENT CARE IN NEWARK)
  - 100,000 AMBULATORY CARE VISITS
  - 90,000 EMERGENCY ROOM VISITS
  - \$36.5 MILLION IN CHARITY CARE PROVIDED
- LEADERSHIP IN CARDIOLOGY, INFECTIOUS DISEASES, BLOOD RESEARCH, EYE AND EAR, ORTHOPEDICS, OBSTETRICS, AND PEDIATRICS
- DEMONSTRABLY LOW COST AND HIGH QUALITY
- LARGE EMPLOYER IN GREATER NEWARK
  - OVER 3500 EMPLOYEES
    - 2500 ESSEX RESIDENTS, 900 FROM NEWARK
  - OVER 1700 PRACTICING PHYSICIANS

## CATHEDRAL CAMPUSES

### SAINT MICHAEL'S MEDICAL CENTER

- *337 bed regional tertiary care academic center in the heart of Newark's business and education districts (Central & South wards)*

### SAINT JAMES HOSPITAL

- *191-bed community hospital in Newark's Ironbound section (East Ward)*

### COLUMBUS HOSPITAL

- *210 bed community hospital located in the North Ward of Newark*

### THE HOSPITAL CENTER AT ORANGE

- *303-bed community acute care hospital serving the Oranges*

### POPE JOHN PAUL II PAVILION

- *190-bed long term care hospital serving the Oranges*

### THE CATHEDRAL CENTER FOR OCCUPATIONAL HEALTH

- *Outpatient, occupational, and sports medicine facility located in the east ward*

## **CATHEDRAL PRINCIPLES**

### **QUALITY**

- Exceptional clinical outcomes
  - Open-heart mortality rate is among the lowest in the nation at less than 1.8%.
- Exceptional patient satisfaction

### **CLINICAL INTEGRATION - CENTERS OF EXCELLENCE**

- |                                |               |
|--------------------------------|---------------|
| • Cardiology                   | • Orthopedics |
| • Cancer                       | • Obstetrics  |
| • Infectious diseases          | • Eye & ear   |
| • Clinical laboratory services | • Pediatrics  |

### **ADMINISTRATIVE CONSOLIDATION**

- |                        |                          |
|------------------------|--------------------------|
| • Human resources      | • Fund development       |
| • Materials management | • Building services      |
| • Finance              | • Housekeeping           |
| • Public relations     | • Information technology |
| • Marketing            | • Medical records        |

### **FINANCIAL SOLVENCY**

### **COMMUNITY HEALTH**




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## KEY INDICATORS, CY 2001, FY 2003

<u>VOLUME</u>	<u>CATHEDRAL</u>	<u>UNIVERSITY HOSPITAL</u>
INPATIENT ADMISSIONS	34,400	18,000
EMERGENCY ROOM VISITS	90,000	70,000
CHARITY CARE	\$36.5M @ Medicaid \$32.3M reimbursed 85,000 visits	\$83.4M \$81.9M 45,000
CARDIAC SURGERY CASES	700 127 from Newark	170 69
COST PER CASE	\$8,800 (SMMC)	\$13,800
CASE MIX INDEX	2.1 (SMMC)	1.8

## **CATHEDRAL CHALLENGES**

### **Competitive Market**

- ADVISORY COMMISSION ON HOSPITALS
- 15 HOSPITALS WITHIN 7 MILES OF CITY HALL
- CATHEDRAL CLOSED SAINT MARY'S AND MONTCLAIR

### **Community Health**

- WOMEN'S AND CHILDREN'S HEALTH
- BEHAVIORAL HEALTH
- AMBULATORY CARE

### **University Hospital's Importance**

### **University Hospital Cardiac Surgery**

- COMBINED PROGRAM BENEFITS NEWARK, NJMS, UH, AND SMMC
- HIGH RISK ADJUSTED MORTALITY RATE. (3.64 / 2.89 / 1.75)
- CATHEDRAL PROVIDED CARDIAC SURGERY SERVICES TO NJMS AND TO UH UNTIL 1990

### **A New Hospital for the Oranges**

- HCO IS OLDEST HOSPITAL IN THE STATE.
- LARGE EMPLOYER
- EOG (-10) OPERATING MARGIN
- NEED FOR A SINGLE HOSPITAL FOR THE ORANGES

### **Medical Malpractice**

- Obstetrics and neurology ED coverage

### **Charity Care**

